



American Valley Aviation News

"Our Quality Policy is to continually improve the products and services provided to each of our key stakeholders in support of their mission"

Cobham and American Valley Aviation Enter into an Exclusive License Agreement

QUINCY, CA August 2013 – American Valley Aviation, Inc. (AVA) announced it has entered into an exclusive license agreement with Cobham to support their Sargent Fletcher, Inc. Airborne Refueling Product Line. The agreement covers the manufacturing and repair of ground support equipment.

"AVA is very pleased to be partnered with Cobham Mission Equipment to provide their customers with specialized support for the Sargent Fletcher Product Line. Under the new agreement, customers will establish a direct working relationship with the sales and support staff at AVA for their support equipment requirements. AVA is well-known in the support equipment industry for delivering quality products, solving obsolescence issues and providing competitive pricing. AVA is a total solutions provider," stated Robert Farinsky, Director of Sales.

American Valley Aviation Wins Contract to Supply P-3 Wing and Weapons Bay Pylons for the US Navy and Taiwan Navy

QUINCY, CA October 2012 – American Valley Aviation, Inc. (AVA) announced it was awarded a contract from the Naval Air Warfare Center Aircraft Division, Lakehurst (NAWCADLKE) to supply Aviation Armament Equipment Refurbishment Wing Station and Weapons Bay Pylons for the US Navy and Taiwan Navy Lockheed Martin P-3 Aircraft.

The contract will provide for the refurbishment and Digital Stores Management System (DSMS) upgrade of Wing Station and Weapons Bay Pylons and the supply of wing spacers, BRU-15/A and BRU 12/A bomb racks to configure up to twelve Taiwan P-3C aircraft. The US Navy requirement is for the upgrade and repair of Maverick Wing Pylon Assemblies and supply of wing spacers. The place of performance for both programs is at AVA's Orange Park, FL location.

"AVA is especially pleased to have been selected to support the US Navy and Taiwan Navy P-3 Weapons Pylon Programs and to have an important role in supporting the warfighter," stated Robert Farinsky, Director of Sales. "The award of nearly \$13.2M, including options, is the largest contract received in the history of the company."

American Valley Aviation Selected to Supply P-3A Wing and Weapons Bay Pylons for the Brazil Air Force

QUINCY, CA September 2012 – American Valley Aviation, Inc. (AVA) announced it has received a contract from the US Navy to supply P-3A Weapon Pylons to the Brazilian Air Force (BAF).

The US Navy has contracted with AVA to supply the first set of P-3A Weapons Pylons for the BAF aircraft arriving in Brazil from the supplier performing the P-3BR Aircraft Modernization effort. The work is being performed at AVA's Orange Park, FL facility.

"AVA's experience with refurbishing the P-3 Weapons Pylons is paramount to meeting the schedule requirements of the US Navy and BAF. AVA is pleased to have the opportunity to provide refurbished weapons pylons and support the BAF with their P-3A Modernization Program," stated Andre Moser, Director of Programs.

American Valley Aviation Awarded Contract by the Royal New Zealand Air Force

QUINCY, CA June 2012 – American Valley Aviation, Inc. (AVA) announced it has received a contract from the Royal New Zealand Air Force (RNZAF) to supply refurbished standardized P-3 Wing Pylons for the RNZAF P-3K Fleet.

The three (3) year contract provides for the conversion of the RNZAF Wing Station Pylons from the universal configuration to the standardized configuration and supply of related wing to pylon spacers.

"In July of 2011, the RNZAF audited AVA's Orange Park, FL facilities and later designated the facility as an RNZAF Approved Maintenance Organization (AMO). We are pleased the RNZAF selected AVA as their P-3K Weapons Pylon AMO," stated Virgil Whitten, General Manager of the Orange Park facility. "We have received the first set of pylons at the Orange Park facility and the program is progressing well."

American Valley Aviation Receives Contract for the Supply of P-3 Support Equipment

QUINCY, CA November 11, 2011 – American Valley Aviation, Inc. (AVA) today announced it has received a contract from Lockheed Martin to supply P-3 Peculiar Support Equipment in support of the Taiwan Navy P-3 Program.

AVA will supply new and remanufactured support equipment to Taiwan in preparation for the arrival and subsequent support of the twelve (12) Taiwan P-3C aircraft currently undergoing modernization by Lockheed Martin. "AVA is pleased to have an important role in the Taiwan P-3 Program. As the OEM licensed supplier of P-3 peculiar support equipment, the customer is assured of receiving equipment specifically designed and configured for the P-3 aircraft and of the highest quality," stated William Pearce, CEO.

The Royal New Zealand Air Force Designates AVA as an Approved Maintenance Organization

ORANGE PARK, FL July 27, 2011 – American Valley Aviation, Inc. (AVA) today announced it has been awarded Approved Maintenance Organization (AMO) status for all maintenance on Royal New Zealand Air Force (RNZAF) P-3K and P-3K2 Wing Pylons. This designation recognizes that American Valley Aviation (East) meets the RNZAF Approved Maintenance Organization requirements and authorizes the servicing, repair and modification activities on P-3K and P-3K2 Wing Pylons.

“We are especially pleased to be given this opportunity to provide maintenance support to this very important international Customer. The RNZAF has recognized the quality and experience of the AVA team to perform on a critical weapons system component,” stated Andre Moser, Director of P-3 Programs.

Aero Union Corporation and American Valley Aviation Enter Into Spares Support Agreement

QUINCY, CA June 15, 2011 – American Valley Aviation, Inc. (AVA) today announced it has entered into an agreement with Aero Union Corporation to supply spares for Aero Union’s Airborne Special Mission Systems.

Aero Union’s World Class Airborne Firefighting and Auxiliary Fuel Systems are well known in the industry for their quality and performance. The Aero Union systems are used on both fixed and rotor-wing aircraft including the Lockheed Martin C-130 and P-3/L188, Sikorsky S-70/UH-60 and S-64/CH54, Eurocopter EC225 and Convair 580.

“We are especially pleased to be given this opportunity to provide the aftermarket spares support for many of the Aero Union Special Mission Systems. Customers will appreciate the added value of AVA’s dedicated support team and experience in the aerospace ancillary and support equipment business,” stated Bob Farinsky, Director of Business Development.

Boeing Awards Contract to American Valley Aviation

QUINCY, CA February 2, 2011 – American Valley Aviation, Inc. (AVA) announced it received a contract from Boeing to design and manufacture Support Equipment for the 787 Dreamliner.

“In June of 2010, AVA made fundamental changes to the business which included refocusing our sales and marketing efforts towards AVA’s core expertise of manufacturing and remanufacturing Aerospace Support Equipment. This change resulted in several new contracts for the company including our first order from Boeing,” stated Bill Pearce, CEO. “We are very proud of this new relationship with Boeing.”

“We appreciated the opportunity to compete for the Boeing 787 Engine Run Screen contract. This win for our company further signals that the changes we have made to the business continue to have a positive impact. It is the AVA “Team” approach that has really made the difference,” says Robert Farinsky, Director of Sales.

The United States Air Force Awards Small Business Acquisition and Sustainment Tool Contracts

QUINCY, CA February 2, 2011 – American Valley Aviation, Inc. (AVA) announced the company is a team-member and subcontractor to two of the five contractors selected by the United States Air Force, Warner Robins Air Logistics Center (WRALC) under the Small business Acquisition and Sustainment Tool (SbAST) program. AVA will have the opportunity to provide support equipment services to the US Air Force through the five-year program valued at an estimated \$400 million which includes aircraft maintenance, modification enhancement and spares support.

Bill Pearce, President and CEO of AVA said, "AVA is very pleased to be on two of the winning teams for this important Small Business Program. The SbAST program is an important tool to the US Air Force which will provide ease of access to the "Best-of-the-Best" small business suppliers and where AVA's experience and reputation as a leading supplier of support equipment for the aerospace industry will benefit both the US Government and American Taxpayer."

American Valley Aviation Awarded a Five-Year Blanket Purchase Agreement from Beale Air Force Base

QUINCY, CA September 7, 2010 – American Valley Aviation, Inc. (AVA) announced it received a five-year Blanket Purchase Agreement (BPA) from Beale Air Force Base, Marysville, California, for Aero Ground Equipment (AGE) Painting.

"We are pleased AVA was selected to support the US Air Force with their ground support equipment requirements," said Bill Pearce, CEO. "This is a significant win for AVA and demonstrates that the recent reorganization and focus on business planning and teamwork is beginning to pay dividends."

"As a leading supplier of Aerospace Support Equipment, AVA is uniquely qualified to meet the Beale Air Force Base requirements. The proper maintenance of all support equipment is critical to equipment reliability and mission readiness; this includes corrosion control and painting. We are proud to have been selected to support the Air Force and are confident they will be pleased with our performance," stated Robert Farinsky, Director of Sales.

American Valley Aviation Positioned for Future Growth

QUINCY, CA June 15, 2010 – American Valley Aviation, Inc. (AVA) today announced personnel and ownership moves which will benefit its customers and the industry.

"We are pleased to announce two additions to our company who have already had a positive impact on our business and our relationships with our industry partners," said Bill Pearce, CEO. "In addition to our two veteran Business Development professionals, Mazen Alawneh and Greg Hampton, we welcome Andre Moser

and Bob Farinsky to our company. Andre recently retired from the US Navy after a twenty-five year career.

As our new Director of P-3 Programs, customers will benefit from his experience as a Navy Limited Duty Officer and over 4,500 hours of flight time as a P-3 Flight Engineer.”

“Bob has over 35 years of experience in aviation including 6 years service in the US Navy as an Aviation Machinists Mate, 22 years in the 501/T-56 engine overhaul business at Rolls-Royce Engine Services-Oakland, and nearly 10 years at Aero Union Corporation in the P-3 and C-130 MRO and Special Mission Systems business as the Director of Business Development. AVA is fortunate to have a new Director of Sales with this demonstrated experience and success in the commercial and military markets,” stated Pearce.

Complementing the changes in business development, the company is pleased to announce that it is under new ownership. After over 20 years in the industry, Ken Wiegand has retired. “We thank Ken for all his efforts in building AVA and wish him all the best in his retirement,” said Rene St. Pierre, CFO. However, he noted, “The new ownership brings new energy and resources to our company. Together with our personnel additions, they provide a unique opportunity to restructure the company to provide the professionalism and service our customers deserve.”

American Valley Aviation Receives Major Contract

QUINCY, CA June 15, 2010 – American Valley Aviation, Inc. (AVA) today announced a major contract award in support of the Pakistan Navy P-3 Fleet.

“We are pleased to announce AVA has received a \$5.5 million firm-fixed-price contract from the US Naval Air Warfare Center, Aircraft Division in Lakehurst, NJ in support of the Pakistan Navy P-3 upgrade program,” said Bill Pearce, CEO. “AVA will refurbish and upgrade wing and weapons bay pylons which includes the addition of digital stores management systems wiring for the 7 Pakistan Navy P-3C aircraft. The work will be performed and managed at our Orange Park, FL location.”

“AVA is licensed by Lockheed Martin (OEM) to perform the component refurbishment. The weapons pylon system is a critical component which requires a very high level of technical expertise and OEM support to ensure the weapons system meets OEM specifications. AVA has consistently demonstrated its ability to perform at a level that ensures the customer will receive only the highest quality products and services,” stated Andre Moser, Director of P-3 Programs.

For additional information, please contact:

Mr. Robert (Bob) Farinsky, Director of Sales and Customer Support
550 Orion Way Quincy, California 95971
Email: bfarinsky@avamro.net • Web: www.avamro.net

About AVA

Founded in 1989, AVA is a global leader in the manufacturing and re-manufacturing of specialized support equipment and ancillary aircraft components for the commercial and defense industry and operates from its facilities in Quincy, California (headquarters) and Orange Park, Florida. The company supports platforms such as the Lockheed Martin C-130 Hercules, P-3 Orion, F-35 Lightning II and F-16 Fighting Falcon. Other supported platforms include the Boeing 787, F-15 and the Sikorsky UH-60/S-70 FireHawk.

AVA is licensed by several major OEMs, including Lockheed Martin, for P-3 Peculiar Support Equipment and the P-3 Weapons Pylon, and Cobham for the Sargent Fletcher In-Flight Refueling product line.

AVA also serves the Airborne Fire Fighting market providing spares support for the C-130 Modular Airborne Fire Fighting System (MAFFS) under license to United Aeronautical Corporation. AVA is also licensed by Simplex Aerospace to provides spares support to the Sikorsky S-70/UH-60 FireHawk.

The company is a HUBZone Small Business, ISO 9001:2008 and AS9100:2009 Rev C Registered.

